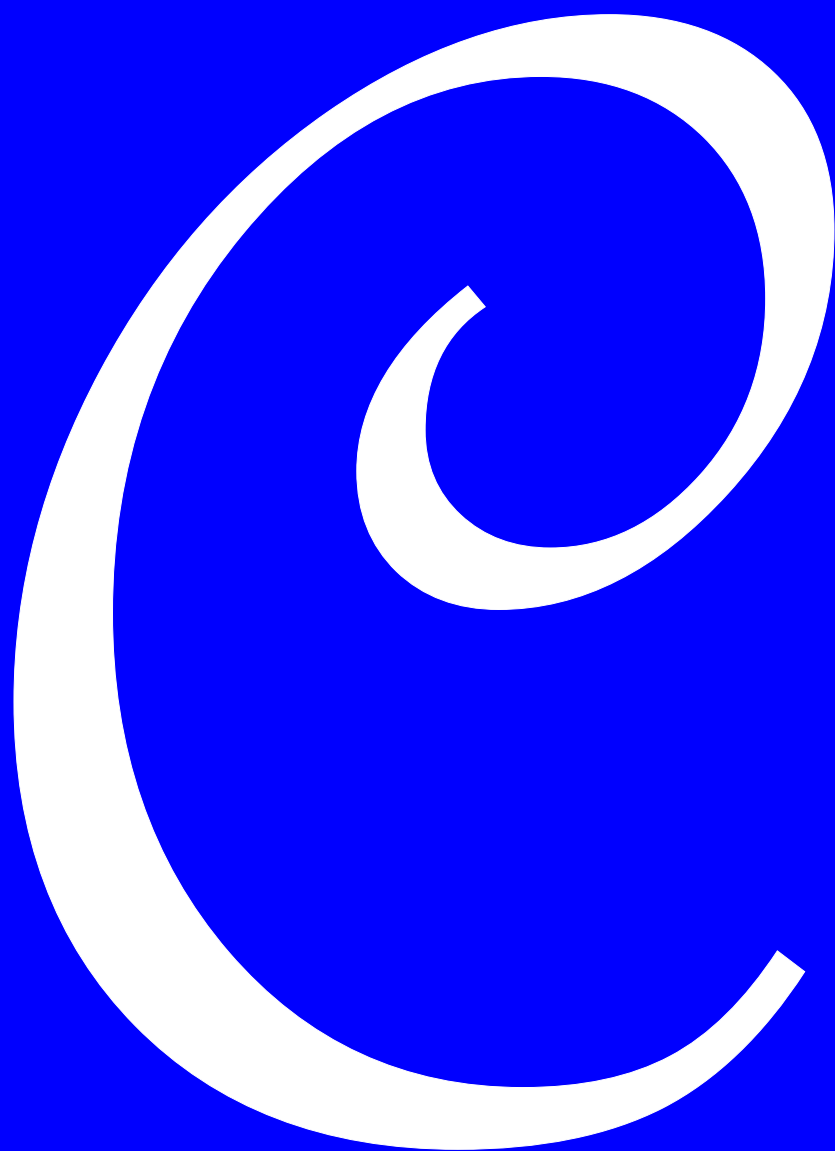




Cowrie Partners

Legal & Investment Advisers



Our Definition

Cow-rie / Koure

Noun: The flattened yellowish shell of the money cowrie (moneta), formerly used as money in parts of Africa and the Indo-Pacific area.

Part-ner / 'Pärtner/

Noun: A person who takes part in an undertaking with another or others, esp. in a business or company with shared risks and profits.

In-vest-ment / Inves(t)mənt/

Noun:

1. The process of investing money for profit.
2. An asset or item that is purchased with the hope that it will generate income or appreciate in the future.

Fi-nance / 'fīnans/

Noun:

The management of large amounts of money, banking, investments and credit.


“

Cowrie Partners

Lawyers Focused on Investment & Finance

and your Partners in wealth

creation and preservation.”



Investing capital or debt, banking, insurance, infrastructure development and project finance all have their peculiarities.

The upsides are enormous so also are the attendant risks. The identification of these risks, their allocation and mitigation require special knowledge and experience.

Cowrie Partners has this expertise and has chosen to put same at the disposal of its clients, making us the partner of choice when it comes to wealth creation and preservation.

That is our promise and our singular deliverable.



Our Focus

We advise independent investors, banks, insurance and reinsurance firms, asset managers, private and listed funds, brokers, intermediaries and other financial institutions. Our strength lies in our deep knowledge of structured finance and the experience of our team in counseling clients on complex banking, insurance and investment management matters. With regards to structuring bankable projects, we are able to advise project sponsors, equity investors, lenders, the host government and participating multilateral agencies.


Our goal is the success of our clients. In pursuing this, we bring to bear not only our legal expertise but our ability to assess all the options, strategize and provide our clients with winning legal and commercial solutions.

As investment and finance advisers, we are able to assist our clients in their quest to actualize their aims whether this is the provision of real estate, power plants, or other infrastructure. Our services also apply to the extractive (petroleum/mining), transportation including aviation, telecommunications and energy industries.



*The cost of addressing Africa's
infrastructure
needs is around
\$93 billion a year,
about one-third of which
is for **maintenance**.*

Vivien Foster and Cecilia Briceño-Garmendia
World Bank



Our goal is to offer excellent legal and business consulting services through consultants with international experience.

Our team comprises of responsive, ethical and thoughtful professionals with a substantive understanding of our client's business needs and the markets in which they operate and compete.

More Than Just Lawyers

We have an international approach to the practice of law and so our consultants are drawn from specialized international firms which enable us serve our clients with seamless representation across practice areas and across continents.

With extensive experience bringing a wide range of projects to completion, we provide more than just legal counsel.

We offer business and strategic advice, and we structure, negotiate and document the full array of project and financing agreements to suit each client's specific needs.

Our team can help identify the related market, revenue, production, political and other risks, propose methods to mitigate those risks and advise on ways to minimize or reduce liabilities



Our Practise Areas

FINANCIAL INSTITUTIONS

We have a deep knowledge of the financial services industry having counseled many financial services clients on complex banking, insurance, securities and investment management matters. Apart from loan workouts and recoveries, we are able to represent clients on a broad range of transactional and regulatory compliance issues. Through our understanding of the intricacies of bank recapitalization gained from advising a consortium of international investors involved in the \$500 million equity injection into a Nigerian big bank, our practice is able to support the Central Bank and AMCON in their ongoing efforts aimed at maintaining the integrity of the banking sector. It is our aim to advise Sovereign Wealth Funds (SWFs) on regulatory issues as well as domestic and cross-border transactions. The services on offer for SWFs include the documentation of portfolio investments and advising on compliance best practices.

PRIVATE EQUITY FUNDS

We have advised private equity fund managers on the formation of funds and worked with them as they invested funds in excess of \$1 billion in real estate, media, telecommunications, energy and the financial sector. We advise on investment strategies including buyout, venture capital, senior and mezzanine debt, and project finance. We have the capacity to represent the full range of private equity firms, from first-time funds, to independent boutiques and institutionally sponsored private equity businesses. We document portfolio investments through shareholders/subsorption agreements, and help in putting in place good governance structures for portfolio companies.



ELECTRICITY & POWER GENERATION

Our team is able to provide advice with respect to transmission, marketing and the regulation of electricity. We have an understanding of the current Roadmap for Power Sector Reform in Nigeria and the legal/business issues affecting electricity generation and electricity transmission locally and internationally. The firm can guide clients through the raising of capital in connection with project development, construction, financing and public-private partnership arrangements in the industry.



OIL AND GAS

We advise clients and guide them through the application and bidding process, the arrangement of strategic alliances, joint ventures, the raising of capital in the form of equity or debt, exploration, development, production, supply and sales. We support in the documentation of MOUs, Joint Ventures, Operations, off-take and lifting and infrastructure development. We have acted as trusted advisers to clients engaged in the oil and gas sector from the financing and development of major projects to ongoing operations.



REAL ESTATE

We handle large and complex property acquisitions and real estate investments. On offer is a wide range of services and an ability to apply creative problem-solving skills to novel and complex transactions. We have a deep knowledge of real estate law, practice and custom in Nigeria. Our clients purchase, sell, finance, lease and develop real estate property of all types including offices, shopping malls, apartments, other residential buildings and hotels. We represent private equity funds, corporations, investment advisors and individual entrepreneurs seeking to maximize the value of real estate holdings.



INFRASTRUCTURE FINANCE

We have the experience and capacity to work on all aspects of the most demanding projects by way of innovative project finance strategies or by utilizing public-private partnership (PPP) structures.

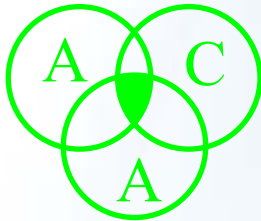
We are able to work with project sponsors to achieve the desired goals for projects involving electric power, oil and gas exploration and

development, petrochemical, mining and other industrial facilities.

Our interests include the financing of airports, toll roads and other transportation infrastructure. Having studied these aspects closely, we aim to provide excellent service by offering commercial and practical solutions to the challenges that confront clients.

Clients

Our clients include:



African Capital Alliance



Nigerian Airspace Management Agency



Nigerian National Petroleum Corporation



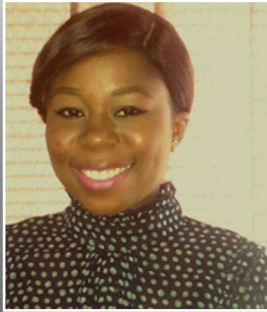
Africa Finance Corporation



United Bank for Africa Plc



Consultants



IBIRONKE IDOWU (LL.B, B.L.)

Ibironke Idowu obtained her Bachelor of Laws degree from the University of Ife in 2010 and was called to the Nigerian Bar in 2012. As an Associate Consultant with Cowrie Partners, Ibironke's area of expertise includes corporate commercial law, various aspects of dispute resolution and litigation. Before joining Cowrie Partners she began her career as a Legal Counsel at the law firm of Musibau Adetunbi & Co, Ibadan where she developed her skills in litigation and corporate practice. Ibironke enjoys networking and meeting new people.



AFOLABI OJOSU (LL.B, LL.M (Energy Law), B.L.)

Afolabi Ojosu obtained his Bachelor of Laws degree in 2012, and was called to the Nigerian Bar in 2014. He has an LL.M in Energy Law from the Centre for Petroleum, Energy Economics and Law (CPEEL), University of Ibadan, Nigeria, and also holds a Youth Fellowship in Governance and Entrepreneurship from the Ken Nnamani Institute for Leadership and Development, Abuja. As an Associate Consultant with Cowrie Partners, Afolabi's area of expertise includes commercial/energy law, oil, gas and power investments and finance. He is knowledgeable in petroleum, natural gas and electricity law, contract negotiation and management, energy policy, mineral and nuclear law with focus on power and infrastructure investments. Afolabi is an avid reader and Toastmaster. He enjoys playing tennis and monopoly in his free time.



ADESUWA OMOZUSI (LL.B, LL.M (Energy Law), B.L.)

Adesuwa Omozusi obtained her Bachelor of Laws degree in 2012, and was called to the Nigerian Bar in 2013. She has an LL.M in Energy Law from the Centre for Petroleum, Energy Economics and Law (CPEEL), University of Ibadan, Nigeria. As an Associate Consultant with Cowrie Partners, Adesuwa's area of expertise includes commercial/energy law, oil and gas investments and finance. She is knowledgeable in oil and gas contracts and agreements as well as public procurements. Adesuwa enjoys watching documentaries.



Cowrie Partners works in relation to English law matters with Grant Dawe LLP on a non-exclusive basis. Grant Dawe is a London law firm which specializes in corporate and commercial law, litigation and dispute resolution, telecoms and IT and employment. The two principal partners, Tony Grant and Jonathan Dawe have considerable experience of dealing in Sub-Saharan Africa.



KEN MILDWATERS (B. Juris. (Hons) LL .B, PhD)

Dr Mildwaters is an acknowledged international expert on natural resources law, joint ventures, joint operating agreements, contract law, mergers and acquisitions. He was partner in leading law firms in Great Britain, Continental Europe and Australia, general counsel at Guinness plc and Diageo plc and a partner in investment bank Babcock and Brown Europe, before he established Mildwaters Consulting LLP, specialising in the natural resources sector.



BAYO ADARALEGBE (LL.B, LL.M, PhD. B.L.)

Dr. Adaralegbe is admitted to practice law in Nigeria. He has an LL.M (with Distinction) in Petroleum Law & Petroleum Policy and a PhD in International Investment Law from the Centre for Energy, Petroleum and Mineral Law and Policy, University of Dundee, Scotland. He is presently leading a team of lawyers that is advising the Nigerian House of Representatives on legal as well as policy aspects of the Petroleum Industry Bill and has been directly involved in major transactions (especially transactions involving foreign investments, with special focus on the energy industry) in a number of capacities, including their dispute settlement.



BEDE NWETE (LL.B, LL.M. PhD (in view) B.L.)

Bede is a commercial/energy lawyer. He is knowledgeable in oil and gas law, mineral and petroleum taxation and project financing with focus on the mitigation of project risks. Bede has worked on dispute resolution, contract negotiations, petroleum fiscal regime analysis, market development, supplier management, strategy development, upstream commercial transactions, and international petroleum law and policy development. He has consulted for the UNDP, the African Petroleum Producers Association, NOCs/IOCs and JVs. Bede has spoken at major (international) oil and gas conferences, taught oil and gas courses, and is widely published in the field of oil and gas law, corporate social responsibility/human rights, petroleum taxation and finance, company law and production sharing contracts. At different times, he has worked for B.P., Schlumberger, Coopers & Lybrand (now part of PWC) and was a faculty member at the Nigerian Law School.



OPEYEMI AGBAJE (LL.B, LL.M, MBA, B.L)

Opeyemi is a financial sector professional with two Masters Degrees in both Law and Business from the University of Lagos and IESE Business School, Spain. His career spanning over two decades has seen him manage banks at Executive Director Levels. Opeyemi has been the Senior Consultant/CEO of Resources and Trust Company since 2004, and he is a Non-Executive Director at Chemical and Allied Products Plc. He was formerly a Senior Fellow/Lecturer & Head of Department of Strategy, Entrepreneurship & Business Environment at Lagos Business School.

Contact Us

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